



Poynting ready
to develop

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Poynting Ready to develop on customer demand



- Poynting **guidelines for partners** for new/change of antenna product:

Requirements:

- Strong end customer commitment
- High volumes forecasted
- Purchase Order before manufacture

Large, Medium & small are a combination of size & price

- Examples:
- Large: XPOL-2, OMNI-291
 - Medium: XPOL-1, OMNI-121, OMNI-280
 - Small: DASH-1, OMNI-280

R&D Required for:	Custom/New Antenna	Antenna Modification	Variant
Changes:	Complete new antenna	Electrical Design (same/existing radome)	Coax/Connector
R&D and Manufacturing Change Effort/Costs:	High	Medium	Low
MOQ (Initial)	Large Antenna = 500 Medium Antenna = 1000 Small Antenna = 5000	Large Antenna = 250 Medium Antenna = 500 Small Antenna = 1000	Large Antenna = 100 Medium Antenna = 250 Small Antenna = 500
Lead time	R&D = 2 Months Manufacturing = 3 Months (Total 5 Months)	R&D = 2 Months Manufacturing = 1 Months (Total 3 Months)	R&D = 0 Months Manufacturing = 1 Months (Total 1 Months)

We are flexible → Please contact us to discuss your project. We will assist you to access.



Any questions?



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